

Message Text

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PAGE 01 STATE 057959

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ORIGIN XMB-04

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66607

DRAFTED BY: XMB:MACK CLAPP

APPROVED BY: EB/OCA/REP: EMCKEON

XMB: CEHOUSTON

WARREN W CLICK

JOHN C CLARK

EB/IFD/ODF:RASWART

EA/IMS/ARDORNHEIM

----- 068804

R 142103Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY JAKARTA

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E.O. 11652: N/A

TAGS: ETRD, ID

SUBJECT: DREDGES - DIXIE AND ELLICOTT

1. ON MARCH 10, 1975, JACK DUNN, PREISDENT OF DIXIE DDREDGE REPORTED TO EXIMBANK THAT DIXIE'S AGENT IN INDONESIA HAD BEEN TOLD THAT THE MINISTRY OF PUBLIC WORKS WOULD BE UNABLE TO CONSIDER DIXIE'S BID SINCE EXIMBANK HAD INDICATED IT WOULD ONLY FINANCE ELLICOTT DREDGES. SOON AFTER MR. DUNN'S CALL MR. WILKINSON OF PITTSBURGH NATIONAL BANK (PNB) CALLED TO EXPRESS THE SAME CONCERN THAT MR. DUNN HAD.

2. BOTH MEN WERE TOLD THE SAME THING: EXIMBANK NEVER INFORMED THE MINISTRY THAT IT WOULD FINANCE ONLY ELLICOTT DREDGES NO DID IT KNOW HOW THE MINISTRY HAD GOTTEN THAT IDEA. AS THE EMBASSY IS WELL AWARE EXIMBANK NEVER FAVORS ONE US COMPANY OVER ANOTHER. OUR ONLY INTEREST IS IN THE PROMOTING OF US EXPORTS.

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PAGE 02 STATE 057959

3. BY COINCIDENCE, MESSRS. CLARK AND CLAPP OF EXIMBANK

WERE HAVING A LUNCHEON MEETING WITH THE INDONESIAN AMBASSADOR AND ECONOMIC COUNSELOR, ADIWOSO, ON 3-11-75. AT THIS MEETING EXIMBANK STRESSED THAT IF THE MINISTRY WAS TELLING DIXIE WHAT HAD BEEN REPORTED EXIMBANK WANTED IT CLEARLY UNDERSTOOD THAT THAT WAS NOT EXIMBANK'S POSITION AND THE MINISTRY'S STATEMENTS, IF TRUE, WERE VERY DANGEROUS AND MUST NOT CONTINUE. MESSRS. CLARK AND CLAPP REQUESTED THAT THE AMBASSADOR PLEASE COMMUNICATE THIS MESSAGE TO HIS GOVERNMENT.

4. ADDITIONALLY BOTH PNB AND DIXIE SEPARATELY TELEXED THE LOCAL AGENT TO INFORM HIM THAT THEY HAD TALKED TO EXIMBANK'S CLAPP WHO STATED EXIMBANK'S POSITION AS OUTLINED ABOVE.

5. ON MARCH 11, 1975, MR. DUNN OF DIXIE CALLED EXIMBANK AND REPORTED THAT HIS AND PNB'S CABLE HAD REACHED THE AGENT WHO COMMUNICATED THE CONTENTS TO THE MINISTRY. THE MINISTRY REPLIED THAT THEIR INFORMATION WAS THAT EXIMBANK WOULD ONLY FINANCE ELLIOCTT DREDGES. THE AGENT REQUESTED THAT EXIMBANK COMMUNICATE DIRECTLY WITH THE MINISTRY.

6. AFTER THE 3-11-75 CONVERSATION WITH DUNN EXIMBANK IMMEDIATELY TRIED TO CONTACT INDONESIAN EMBASSY TO FIND OUT IF CLARK-CLAPP MESSAGE HAD BEEN RELAYED TO JAKARTA. SINCE MR. ADIWOSO WAS OUT OF TOWN IT NOT POSSIBLE TO FIND OUT STATUS OF MESSAGE.

7. EXIMBANK URGENTLY REQUESTS THAT EMBASSY CONTACT EITHER DR. AFIFF OR DR. JULIANTO AND MINISTRY OF PUBLIC WORKS AND INFORM THEM OF EXIMBANK'S POSITION AS STATED ABOVE. ADDITIONALLY PLEASE INFORM DISXIE AGENT OF ACTION TAKEN. INGERSOLL

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